



Eastern States Insulation Contractors Association, Inc.



2019 ESICA CSIA Fall Conference

SEPTEMBER 5TH - 7TH

Naples, Florida

REGISTER BY AUGUST 9TH!

EASTERN STATES INSULATION CONTRACTORS ASSOCIATION (ESICA)
516.922.7855 • info@esica.org • www.esica.org

CENTRAL STATES INSULATION ASSOCIATION (CSIA)
937.278.0308 • csia@assnsoffice.com • www.csiaonline.org

SCHEDULE OF EVENTS



THURSDAY, SEPTEMBER 5TH

1:00 - 5:00 PM	Registration
2:00 - 5:00 PM	ESICA Executive Board Meeting
3:00 - 5:00 PM	CSIA Executive Board Meeting
5:00 - 7:00 PM	Associates Cocktail Reception
- - -	<i>Dinner on your own.</i>

FRIDAY, SEPTEMBER 6TH

7:00 - 8:00 AM	Breakfast
8:00 - 8:30 AM	Opening Session & Welcome
8:30 - 9:00 AM	NIA Update
9:00 - 10:15 AM	Keynote Presentation - Managing in an Uncertain Economy, by Connor Lokar, ITR Economics
10:15 - 10:30 AM	<i>B R E A K</i>
10:30 AM	Associate Breakout Presentation
10:30 AM	Contractor Breakout Presentation
12:00 PM	Available Activities: - Golf Tournament at the Tiburón Golf Club - Poolside Cabana Experience
7:00 PM	Annual Fall Conference Dinner

SATURDAY, SEPTEMBER 7TH

8:00 - 8:30 AM	Breakfast
8:30 - 10:30 AM	ESICA Breakout Meeting
8:30 - 10:30 AM	CSIA Breakout Meeting
10:30 - 11:30 AM	ESICA Board Meeting
10:30 - 11:30 AM	CSIA Board Meeting
11:30 AM	Joint Board Meeting <i>(for ESICA & CSIA Board Members)</i>



SPEAKERS & PRESENTATIONS

Keynote Presentation: Managing in an Uncertain Economy



CONNOR LOKAR
Program Economist
ITR Economics



Connor provides economic consulting services for businesses, trade associations, and Fortune 500 companies across a spectrum of industries. His economic insight and forecasting experience play a key role in ITR Economics' 94.7% forecast accuracy.

Moving through the early stages of 2019, we are turning our attention to what the leading indicators are saying about the economy for the end of 2019 and 2020. The clouds are darkening with respect to the US consumer and residential construction markets this year which will have consequences for commercial markets in 2020. There are business cycle changes that are reshaping the future, and there are policy actions that will have an impact on our future—and others that won't. The consumer drove the economy to its recent peak; attend and find out why we think the consumer is in a weakened position in 2019. Tariffs, global uncertainty, the stock market, incomes, and interest rates all have a part to play in the outlook and Connor will paint the picture so that attendees will walk away with a clear understanding how the economic environment will impact their business and their bottom line.

Walk away from this session with:

- A clear vision for the future for the US economy, consumer and construction markets
- Knowing what leading indicators matter
- Inflation expectations
- What could make the future look better & what could make it look worse
- How US debt and demographics will shape the 2030's
- Strategic objectives to apply to prepare for the future

National Insulation Association (NIA) Update



MICHELE M. JONES
NIA Executive
Vice President/CEO



DANA VLK
NIA President

Michele M. Jones, NIA Executive Vice President/CEO and Dana Vlk, NIA President, will be joining us to present on NIA's current activities, as well as how to get the most out of our National Insulation Association!

NIA's Thermal Insulation Inspector Certification™



This program will educate and train insulation inspectors on how to evaluate installation work and determine whether it is compliant with mechanical insulation specifications.

Benefits of a Certified Insulation Inspection - Quality insulation systems help to promote employee and public safety, save

on energy costs, improve process output, protect the environment, and reduce costs associated with noncompliant mechanical insulation specifications and improper or insufficient maintenance.

Inspection can be an integral part of QA/QC, commissioning, and other processes while helping to achieve the benefits the mechanical insulation system was designed for by verifying the materials and the installation are in compliance with the specifications, standards, or assessments of previously installed mechanical insulation systems.

<http://insulation.org/training-tools/inspectorprogram/>

CONFERENCE ACTIVITIES

Golf Tournament at the Tiburón Golf Club \$200 per person

TIBURÓN GOLF CLUB – MANAGED BY TROON,
THE LEADER IN GOLF COURSE MANAGEMENT



Tiburón Golf Club is located in Naples, Florida. It has two courses, Gold and Black, both designed by Greg Norman, twice the winner of The Open and formerly the top-ranked player in the world. From Australia, Norman's nickname on the PGA TOUR was "The Great White Shark," and tiburón is the Spanish word for shark.

Tiburón is designated as a Certified Audubon Cooperative Sanctuary by Audubon International. In 2006, the club was the first to use customized Segway golf carts and introduced GolfBoard in 2016.

The Golf Club is part of a golf community by the same name. The Ritz-Carlton Golf Resort, Naples, is also located on the property. Tiburón Golf Club is home to Bobby Clampett's Impact Zone Golf, which features private lessons, multi-day golf schools, junior camps, and more.

Club Rentals available for \$65, which includes 6 golf balls. Rentals are to be paid for at the course.



Poolside Cabana Experience

\$175 per person

Limited to 30 people

The perfect poolside refuge!

Join ESICA and CSIA for a luxury poolside cabana experience, which will include:

- Cabana butlers
- Lounge chairs
- Sunscreen and tanning oil
- Seasonal fruit
- Lunch service
- 1 Signature Cocktail (Naples sunset or mojito)
- Bottled water and assorted non-alcoholic drinks
- Access to DirectTV



This is a great activity where you can relax by the pool and network with other attendees. The cabana experience will take place from 12 - 5pm. You are free to come and go as you please! All participants who sign up for the poolside cabana experience will be given a wristband, which will allow them access to cabana section.

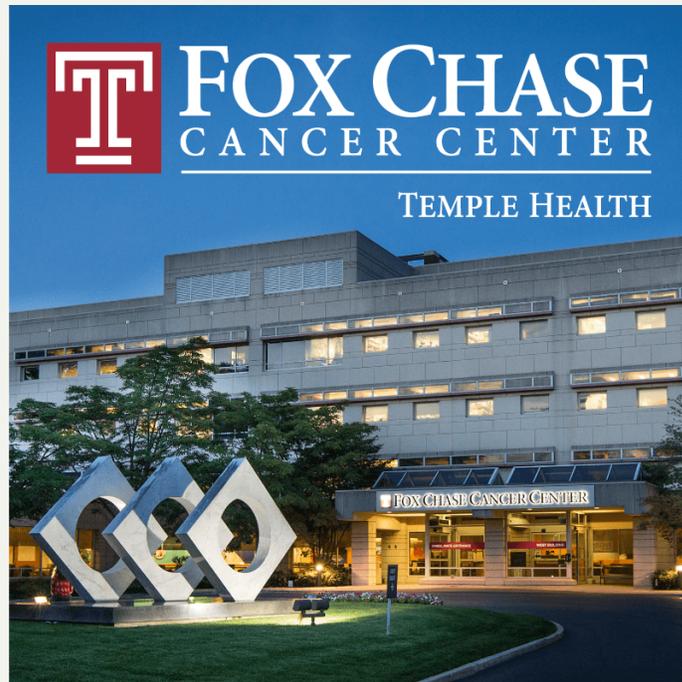
Annual Fall Conference Fundraiser - Fox Chase Cancer Center

At our Associates Cocktail Reception on Thursday, September 5th, we will be hosting our annual fundraiser. We will be raffling off some great prizes! All proceeds will be donated to mesothelioma research at Fox Chase Cancer Center.

Fox Chase Cancer Center Mission: To prevail over cancer, marshaling heart and mind in bold scientific discovery, pioneering prevention, and compassionate care.

Fox Chase Cancer Center, part of the Temple University Health System, is committed to clinical excellence, research expertise, and community health. These initiatives earned us a National Cancer Institute Odesignaion as one of the first comprehensive cancer centers in the country and one of only 50 in the nation to earn this full designation by the federal government's principal agency for cancer research and training.

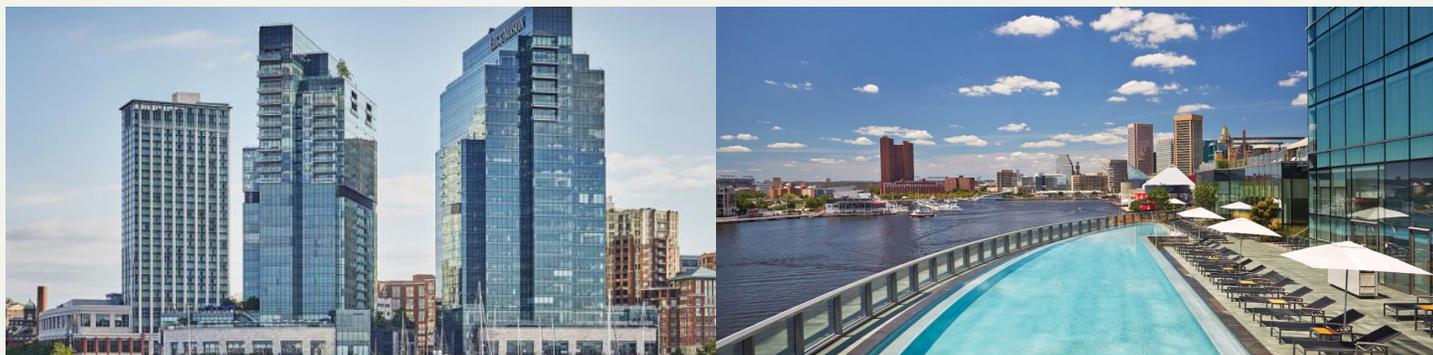
Visit www.foxchase.org to find out more!



SAVE THE DATES!

ESICA 2020 Spring Conference - April 29th - May 1st
Four Seasons Hotel Baltimore - Baltimore, Maryland

Visit www.esica.org for more information!



CSIA 2020 Spring Labor Conference & Golf Outing - April 27th - 29th
French Lick Springs Hotel - French Lick, Indiana

Visit www.csiaonline.org for more information!



NAPLES, FLORIDA



Sunny Naples is a popular, sophisticated and charming beach destination on the Gulf of Mexico. It boasts many world-class hotels and resorts along miles of white sand beaches. The ocean surf is gentle and the people are friendly. Shoppers delight in searching for antiques, home furnishings, clothes and jewelry. With its beautiful neighborhoods and grand architecture, the atmosphere is elegant, yet relaxing. Sports enthusiasts spend glorious days pursuing their favorite activity, from golf to tennis to fishing. There are restaurants to suit every taste and budget. Even though it is a busy and cosmopolitan city, Naples offers easy access to secluded islands and the wilderness of the Everglades.

NAPLES IN SEPTEMBER: Average High 89° | Average Low 75°

HOTEL INFORMATION:

The Ritz-Carlton, Naples
280 Vanderbilt Beach Road, Naples, FL 34108

FOR HOTEL RESERVATIONS:

Call **877-590-8187** or use the link below to book online.

Online Booking Link: <https://book.passkey.com/go/ESCIACSIAFALL>

Group Rate: \$199/night

GROUP RATE CUT-OFF IS AUGUST 9TH!

Guest room rates will be in effect from Thursday, September 5th (arrival date) until Saturday, September 7th (departure date). Extensions prior to or post event are subject to room availability at the time of your reservation. Group rates will apply to conference dates as well as extension days. The hotel cannot guarantee rooms and group rates after August 9th. All reservations must be canceled 7 days prior to arrival, in order to avoid being charged one night room and tax.

REGISTRATION & SPONSORSHIP



REGISTER ONLINE AT WWW.ESICA.ORG!

REGISTRATION FEES:

EARLY REGISTRATION (BEFORE 8/9):

LATE REGISTRATION (AFTER 8/9):

Contractor Member	\$750	\$800
Associate Member	\$875	\$925
Guest	\$275	\$275
Non ESICA/CSIA Member	\$950	\$1,000
Sponsorship Credit	-\$125	-\$125
Unregistered Guests and/or Children <i>(Attending final dinner only)</i>	\$150	\$150

ACTIVITY FEES:

COST:

Golf Tournament at the Tiburón Golf Club <i>(Includes lunch)</i>	\$200/person
Poolside Cabana Experience <i>(Includes lunch)</i>	\$175/person

CONFERENCE SPONSORSHIP:

COST:

Includes Sponsor's name displayed throughout the conference and post-event acknowledgment in our newsletters. Sponsors are given the opportunity to make a 3-5 minute presentation.	\$625
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** Please note, a 90% refund is given for cancellations received prior to August 9th.
No refund will be given on cancellations received after August 9th.*



ESICA
123 South Street, Suite 112
Oyster Bay, NY 11771

2019 ESICA CSIA FALL CONFERENCE

September 5th - 7th - Naples, FL

REGISTER TODAY!

WWW.ESICA.ORG

