



2018 CSIA Spring Labor Conference Schedule of Events

Monday April 23, 2018

3:00 PM CSIA Board of Directors Meeting

Tuesday April 24, 2018

7:30 AM Registration and Full Breakfast

8:00 AM Welcome from CSIA President, Mike O'Connell

8:15 AM Area Reports by Local

9:15 AM Growing our Shrinking Ranks – Recent Trends and Current Needs

- Current Active Members
- Manpower Needs
- Enhanced Recruitment of New Apprentices –Hiring at Contractor Level
- Organizing

10:00 AM Creating a Flexible and Mobile Workforce through Improved Portability - NUICA

10:45 AM Improving Health & Safety Programs for EVERY Company

11:30 AM Selling the “Union Insulation Quality Difference”

Improving the quality of insulation installations from every company and every insulator to ensure our Union Insulation success.

12:00 PM LUNCH

12:30 PM Improving Competitiveness Against Non-Union by Negotiating Better

Negotiating labor contracts with fewer restrictions, work rules and regulations not found in Non-union companies

1:30 PM Ensuring Fully Funded Pensions at Every Local

Unfunded Liability of Local Pensions is the single biggest deterrent to Organizing. All of the Locals in the Central States territory has Unfunded Pension Liability. Many are defined by the D.O.L as “Critical” while some are “Critical & Declining” or in a “Death Spiral” where they are facing insolvency within 5 years.

2:45 PM BREAK

3:00 PM Supporting Higher Levels of Training at Your Local JATC

3:30 PM Shining a Spotlight on the UGLY side of Value Engineering & its Degradation of our Industry – The true cost of VE

4:00 – 6:30 PM Reception for Registered Attendees

Vendor Tabletop Displays and 50/50 Raffle for the Scholarship Fund

Evening Dinner on your own

Wednesday April 25, 2018

8:30 AM Registration and Full Breakfast

9:00 AM “Where do We Go From Here?”

A re-cap of Action Items that came out of the previous day’s discussions and the creation of a plan moving forward.

12:00 PM Golfers Lunch Buffet

1:00 PM Golf Challenge SHOTGUN START with Money Hole